



Statewide Term Contract 490B

Microscopes

Bid Number	201701574
Contract Name	Microscopes
Effective Dates	March 15, 2018 through March 14, 2021
Awarded Vendor(s), Delivery, Manufacturers, Authorized Distributors with Products, and Contacts	<p>Associated Microscope Inc. Stephanie Enoch (800) 476-3893 Ext. 201 7-14 Days Manufacturer: Accu-Scope, Labomed & Leica</p> <p>Leica Microsystems, Inc. Drew Swindler (704) 661-0280 45 Days Manufacturer: Leica</p> <p>Distributors Associated Microscope Inc. Stephanie Enoch (800) 476-3893 Ext. 201 <i>Products: Educational</i></p> <p>I Miller Precision Larry Miller (215) 925-2285 <i>Products: Widefield</i></p> <p>Marathon Medical Larry Mason (919) 309-4463 <i>Products: Surgical</i></p> <p>Martin Microscope Company, LLC Bob Martin (864) 859-2688 30 Days Manufacturer: Meiji & Motic</p> <p>Olympus America Inc. Jeff Bright (781) 419-4865 6-8 Weeks Manufacturer: Olympus</p> <p>Wizark Medical LLC William Iyamu (913) 302-1470 30 Days Manufacturer: WESCO</p>
Contract Covers	<p>This contract covers the state's normal requirements for microscopes based on manufacturer in the following full lines:</p> <ul style="list-style-type: none"> • Biological • Compound • Confocal • Educational • Research • Stereo • Surgical • Widefield
Convenience Contract	<p>This is a convenience contract that can be used by all state agencies, departments, institutions, universities, community colleges, and non-mandatory entities, including schools and local governments.</p>

Volume Discounts

Vendors will offer additional discounts off the MSRP for orders exceeding the following dollar thresholds:

\$ Threshold	Vendor	Additional Discount
\$100,000.00	Associated Microscope Inc. (Labomed)	2.0%
	Associated Microscope Inc. (Leica)	1.0%
	Martin Microscope Co., LLC (Meiji)	12.0%
	Martin Microscope Co., LLC (Motic)	12.0%
	Wizark Medical LLC	1.0%
\$250,000.00	Associated Microscope Inc. (Labomed)	2.0%
	Associated Microscope Inc. (Leica)	1.0%
	Martin Microscope Co., LLC (Meiji)	17.0%
	Martin Microscope Co., LLC (Motic)	17.0%
	Wizark Medical LLC	2.0%

Transportation Charges (FOB destination)

The vendor will deliver, FOB destination, as specified above after receipt of purchase order. If applicable, delivery of equipment shall not be considered to have occurred until installation has been completed.

Taxes

Prices do not include North Carolina sales or use tax.

Warranty

Manufacturer's standard warranty shall apply to the extent it exceeds minimum warranty requirements.

Vendor warrants that all equipment furnished will be new and of good material and workmanship. The warranty will be for a minimum period of twelve (12) months or manufacturer's standard warranty, whichever is greater, from date equipment is put into operation. Such warranty shall cover the cost of all defective parts replacement, labor, freight, and technician travel at no additional cost to the state.

Olympus America Inc. Special Notes

Olympus' Limited Warranty and Retuned Goods Policy shall apply to all Olympus America Inc. products.

Maintenance Option

Following expiration of the above warranty, vendor, or third-party service provider listed above, shall maintain the system specifications and performance level in accordance with the manufacturer's published specifications. The Maintenance Option shall include all parts, all remedial maintenance labor, and all travel and living expenses incurred. Coverage shall be from 8:00 AM to 5:00 PM, Monday through Friday, except state-recognized holidays, and shall include a minimum of two (2) preventive and safety maintenance inspections per year.

Returns

Vendor shall accept merchandise returns from users for a period of **thirty (30) business days** after delivery. Vendor shall provide full credit or full refund to users, whichever is

	<p>requested by the user, within thirty (30) business days on all returns of ordered products that are in original packaging and in re-sellable condition. Vendor shall not impose a restocking fee on users for merchandise that has been returned, unless it is a specialty item and the user was notified of the potential restocking fee when the order was placed.</p> <p>Equipment or supplies which are unacceptable because of quality problems, duplicated shipments, outdated product, breakage, or other issues related to vendor or product performance, shall be returned at vendor's expense within five (5) business days after receipt of notification from the ordering entity, with no restocking charge.</p>
Substitutions	Substitutions are not permitted without prior approval of the Division of Purchase & Contract.
Loaded into E-Procurement	Line-item catalogs are loaded in E-Procurement .
E-Procurement Help Desk	(888) 211-7440
Contract Administrator	Nicole Mathis – (984) 236-0228
Contract Addenda	3/16/2018: Associated Microscope Inc.; Martin Microscope Company, LLC; Olympus America Inc. and Wizark Medical LLC E-Procurement Catalogs Loaded.
	3/26/2018: Vashaw Scientific, Inc. E-Procurement Catalog Loaded.
	5/30/2018: Leica Microsystems, Inc. E-Procurement Catalog Loaded
	7/5/2018: Contract Administrator Change to Margaret Serapin
	2/27/2019: Contract Administrator Change to Grant Braley
	4/8/2019: Olympus America Inc. Contact Update
	7/15/2019: Vashaw Scientific, Inc. (Zeiss Microscopes) Removed From Contract
	9/20/2019: Leica Microsystems, Inc. Contact Update
	5/20/2020: Martin Microscope Company, LLC Catalog Update
	6/24/2020: Contract Administrator Change to Nicole Mathis